

# ***JOB POSTING BULLETIN***

## **AMERICAN LAWYER MEDIA**

<b>VACANCY NO.:</b>	<b>POSTED:</b> 05/08/08	
<input checked="" type="checkbox"/> <b>NEW</b>	<input type="checkbox"/> <b>REPLACEMENT</b>	
<b>JOB TITLE:</b> ADVERTISING ACCOUNT EXEC.	<b>DEPARTMENT:</b> Display	
<b>CLASSIFICATION:</b> EXEMPT	<b>STATUS:</b> Full Time	<b>HOURS:</b> 8:30–5:00
<b>LOCATION:</b> 1 SE 3 <sup>rd</sup> Ave Suite 900 Miami, FL 33131		
<b># OF POSITIONS OPEN:</b> 1		
<b>BASIC JOB DUTIES:</b> RESPONSIBLE FOR SELLING MULTIPLE PRODUCTS VIA OUTSIDE SALES CALLS. WILL BE RESPONSIBLE FOR SPECIFIC CATEGORIES, WHICH INCLUDE CONSUMER ADVERTISING AND BUSINESS-TO-BUSINESS SALES.		
<b>QUALIFICATIONS:</b> ( <i>EDUCATION, EXPERIENCE, TRAINING, SKILLS</i> ) College degree preferred but not required. Business-to-business advertising sales experience preferred. Excellent customer service/interpersonal/team skills a must.		
<b>REPORTING RELATIONSHIP:</b> Position reports to Advertising Director.		
<b>OTHER COMMENTS:</b> Must be well organized, and able to work under the pressure of daily deadlines. Must be flexible, willing to meet specific sales goals, and be a team player. Aggressive and dynamic individuals are highly encouraged to apply.		
<b>CONTACT:</b> STEPHANIE HEMMERICH @ 305-347-6623		
<b>POSTING STATUS:</b> OPEN	<b>DATE POSITION(S) FILLED:</b>	

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***BULLETIN NO.:***

***ISSUE DATE:***